



USS
Constitution
Museum

ANNUAL REPORT
2018



FACTS & FIGURES

January 1, 2018 - December 31, 2018

341,865

Museum Visitors

\$703,488

Total Visitor Donations

16,752

Student Group Visitors

300

Chief Petty Officer Selectees
visited the Museum

3,575

Gallery Programs
provided

170

Libraries offered USS Constitution
Museum passes to their patrons

50

States represented
by visitors

55

Free bus trips for
student groups

2,073

Visitors enjoy *Free Fun Friday* at the Museum
sponsored by Highland Street Foundation

39

Full and
Part Time Staff

31

New Acquisitions

7,307

Museum passes distributed to participants
of summer reading programs

2,494

Boston Public School students served
through free Museum programs

Cover photo by Matt Teuten, Courtesy of the National Parks of Boston

Chairman & President's Message

Dear Friends,

We are proud to share with you the USS Constitution Museum's annual report which highlights a tremendous year of successes and new beginnings. This past year, students enjoyed a richer, more immersive experience, exploring *Constitution's* history on the decks where it really happened. The learning continued for all ages through new programs such as our Leadership Speaker Series, which sparked community conversations about courage, commitment, and naval service.

Together with our partners in the National Park Service and the U.S. Navy, we are working to reimagine the visitor experience of the Charlestown Navy Yard. Through the power of partnership, the Navy Yard will become a place that celebrates our waterfront community in all its diversity and depth.

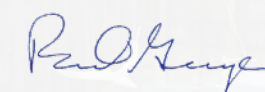
As part of this bold vision, the Museum is exploring a move right next to USS *Constitution* on Pier 1, where we will present a unified visitor orientation to all the Navy Yard has to offer. We will become a new gateway to the waterfront, where visitors will explore "Old Ironsides'" legacy in our exhibits before walking on her decks. Dynamic rotating exhibits and vibrant programs will expand our scope and examine new perspectives, inviting visitors to discover our broader naval and maritime heritage.

This has the potential to build on our proven success at making history engaging and accessible every day, like our *All Aboard!* partnership with the Navy. As you will read in this report, this interactive education program empowers students to think critically and creatively both in our galleries and on board *Constitution*.

We hope you will be as excited as we are about the opportunities to create vibrant, memorable experiences in the Navy Yard. In the course of her 221 years, "Old Ironsides" has become an enduring symbol of our nation's innovation and ideals. We look forward to creating a proper introduction to her... the jewel in the crown of the Navy Yard!

Thank you for your generosity in 2018. Together we will ensure that the stories of USS *Constitution* and those who shaped her history are never forgotten, always remain relevant, and inspire as many people as possible.

Bravo Zulu!



Paul E. George
Chairman, Board of Trustees



Anne Grimes Rand
President & CEO



Michael Blanchard

2018 IN REVIEW

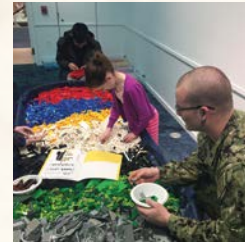
JANUARY 1, 2018



We kicked off 2018 with our friends from the National Park Service and U.S. Navy to welcome feedback from the public about the Charlestown Navy Yard visitor experience.



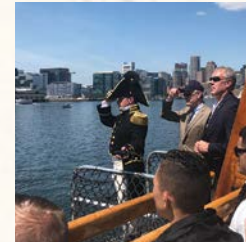
Supporters helped us raise over \$300,000 at our 2017 Chairman's Dinner and to show our appreciation we hosted a reception at the Hampshire House on Beacon Hill.



Imaginations soared at our first *LEGO Maritime Festival* where visitors built everything from tall ships to grey hulls.



Portraits took center stage at our annual *Collections Open House & Rum Party* and guests voted for their favorite rum cocktail during the *Privateer Rum Challenge*.



The Secretaries of the Interior and Navy joined us aboard *USS Constitution* to commemorate the 76th anniversary of the Battle of Midway.



We honored historian James D. Hornfischer and the PT-305 Restoration Team from the National World War II Museum in New Orleans, LA at our *Salute to Maritime Heritage* awards ceremony and reception.



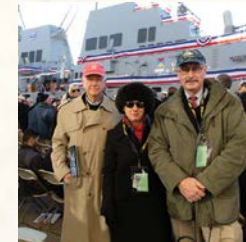
We said "thank you" to our members, several of whom have been with the Museum for over 40 years, at an appreciation reception aboard "Old Ironsides".



Over 400 guests helped us raise over \$325,000 as we honored Congresswoman Niki Tsongas and Dr. Gary P. Kearney for their exemplary leadership and outstanding public service at our *Salute to Service Gala*.



Retired Marine Corps General Richard "Butch" Neal joined us in honoring the first Marine killed aboard *USS Constitution* during our annual LT William S. Bush Memorial Breakfast.



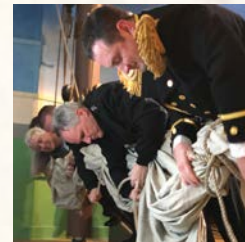
Museum staff and Board members were invited to welcome the Navy's newest ship to the fleet at the commissioning ceremony for the *USS Thomas Hudner*.



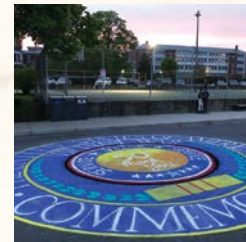
Each year we work with the U.S. Navy to design a course that supports the interpretive efforts of *USS Constitution* crewmembers in engaging diverse audiences during their visit.



The 39th annual *Masters of Miniature* model ship show featured 60 models from the *USS Constitution* Model Shipwright Guild, including a selection of ships that served during the Civil War.



We joined *USS Constitution's* officers and crew to commemorate "Old Ironsides" victory over HMS *Cyane* and HMS *Levant* and welcomed the commander of the 7th Fleet, VADM Phillip G. Sawyer.



We joined our Navy Yard Partners in welcoming nearly 500 Vietnam veterans with an underway cruise, live entertainment, and a ceremony to commemorate the 50th anniversary of the Vietnam War.



Three local artists featured installations throughout the Navy Yard and in the Museum in the National Parks of Boston's *Art on the Trails to Freedom*. The mixed-media installations, including *Assembly* by Chris Frost, explored historical themes from the Navy Yard.



Over 2,500 visitors celebrated the birth of our nation with hands-on programs and learned more about *USS Constitution* who defended the values and ideals for our freedom and independence.



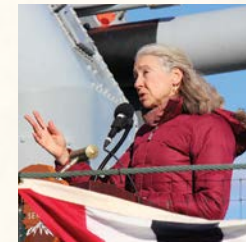
Museum Educators joined *USS Constitution* for an underway cruise in Boston Harbor to honor Gold Star Families, teachers, and librarians.



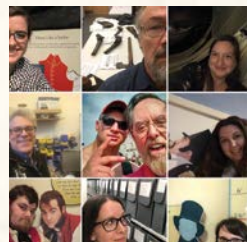
Our Director of Exhibits Robert Kiihne received a New England Museum Association Excellence Award for his contribution to our *Forest to Frigate* exhibit and commitment to the visitor experience.



Supporters helped us raise thousands of dollars on #GivingTuesday to fund free transportation to the Museum for Boston Public School students.



Museum President Anne Grimes Rand spoke on the historic relationship of *USS Constitution* and Pearl Harbor during the National Parks of Boston's commemoration of the attack on Pearl Harbor.



Staff participated in #MuseumSelfieDay that encourages museum visitation and interaction with exhibits and art.



New board members got a behind-the-scenes look at the work of each department and tried their hand at our gallery program, *Built to Win*.



At our annual Staff Appreciation Reception we recognized five staff members who have collectively worked at the Museum for 75 years.



We promoted the Charlestown Navy Yard at the annual Greater Boston Concierge Association trade show with our partners from the National Parks of Boston and *USS Constitution*.



We hosted a delegation from Boston's sister city, Strasbourg, France, who wanted to experience our innovative exhibits and interpretation tactics in advance of their history exhibition later this year.



Thanks to the Highland Street Foundation thousands of visitors enjoyed the Museum for free as part of their *Free Fun Fridays* program.



John F. Lehman, former Secretary of the Navy under President Reagan, shared his experience in the Cold War at sea and other insights, including recently declassified information, from his new book *Oceans Ventured*, at our Leadership Speaker Series.



The Secretaries of the Interior and Navy announced the approval of \$3M to the National Parks of Boston to kick-off the activation of a new visitor experience plan for the Charlestown Navy Yard.



We partnered with the *USS Thomas Hudner* Commissioning Committee to present *New York Times* bestselling author Adam Makos and his book *Devotion* which shares the story of U.S. Navy aviator duo Thomas Hudner and Jesse Brown.



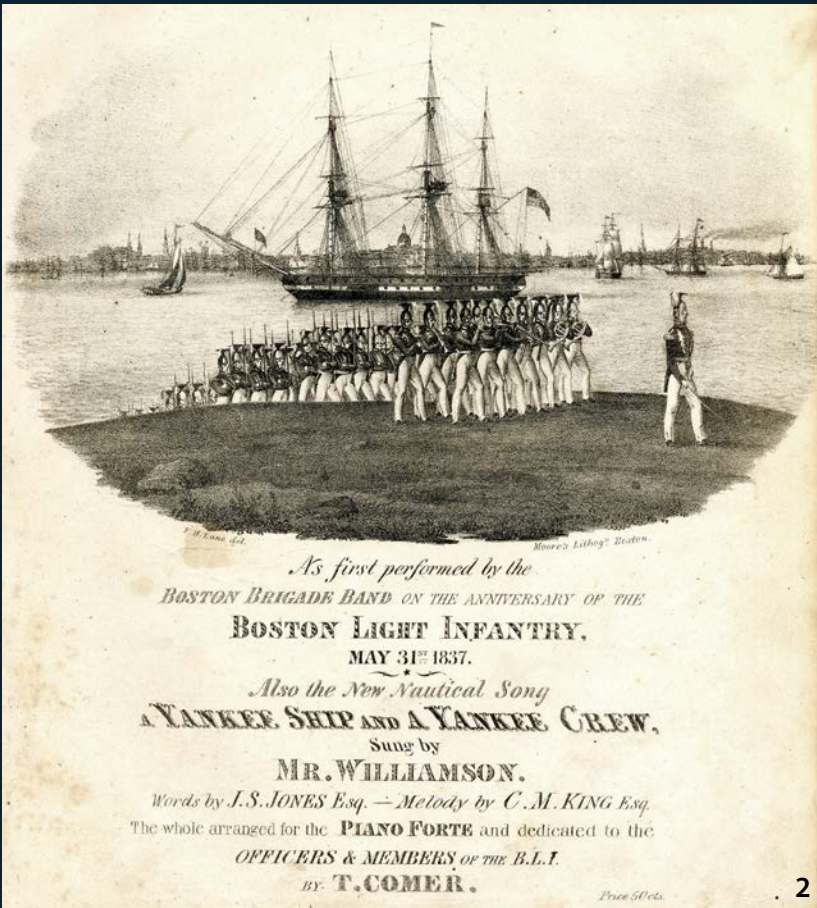
Gary Foreman, Assistant Manager of Interpretation & Visitor Services, spoke on behalf of the Museum as *Constitution's* crew commemorated the 206th anniversary of the victory over HMS *Java*.

DECEMBER 31, 2018



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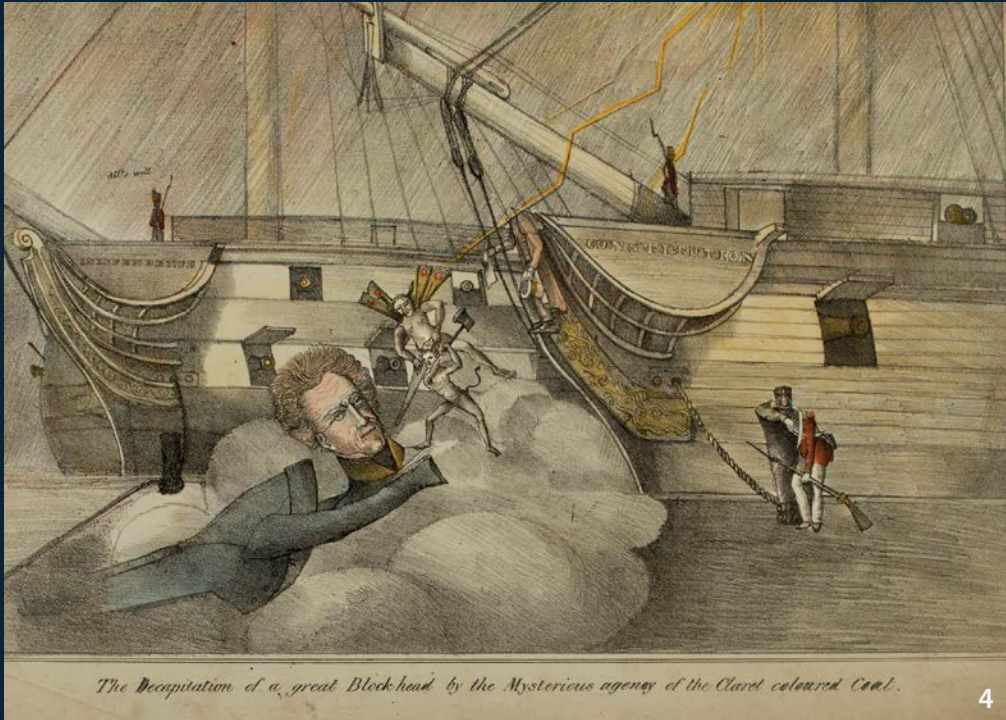
ACQUISITIONS



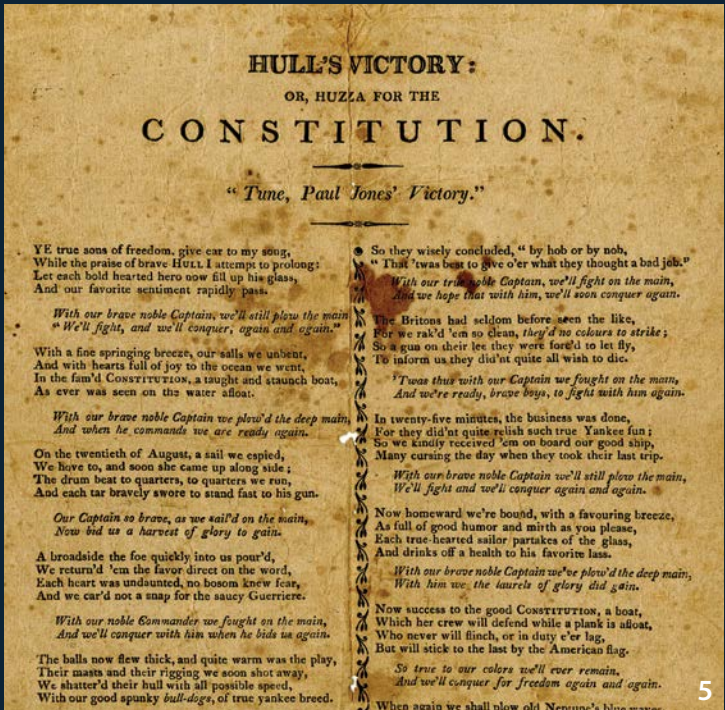
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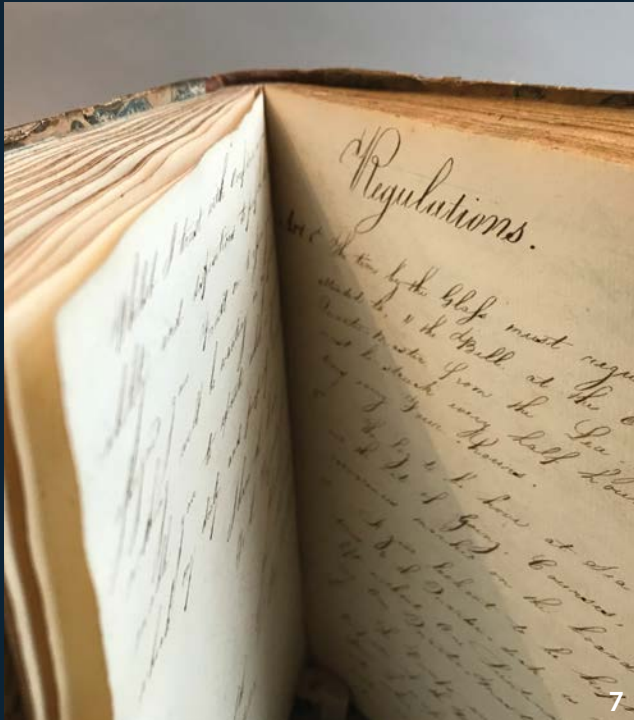
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5



6



7



8



9

1. Wax relief profile portrait of Lieutenant Peter St. Medard, Jr., part of the Peter St. Medard Collection, early 19th century.
The Commodores Fund Purchase
2. Sheet music for Captain E. G. Austin's Quick Step, "A Yankee Ship and a Yankee Crew," 1837.
Edward McManus Gift
3. Two brass cufflinks made of copper removed from USS *Constitution*, late 19th century.
Kelly Dinan Gift
4. Lithograph of *The Decapitation of a great Blockhead by the Mysterious agency of the Claret coloured Coat*, 1834.
The Commodores Fund Purchase
5. Broadside featuring *Hull's Victory: or, Huzza for the Constitution*, early 19th century.
The Commodores Fund Purchase
6. Oil on canvas portrait of Abigail Hallam Chew, 19th century.
Abby Chew Williams Gift
7. Manuscript comprised of three sets of internal rules and regulations for USS *Congress* commanded by Charles Morris in 1816, USS *Congress* commanded by Arthur Sinclair in 1817, and USS *Constitution* commanded by Jacob Jones in 1821-1822.
The Commodores Fund Purchase
8. Jointer plane made of white oak removed from USS *Constitution* by William Walter Jones, who worked as a ship's carpenter at the Charlestown Navy Yard, 1917.
Robert Jones Gift
9. Postal Cachet signed by 17 of USS *Constitution*'s Commanding Officers, 1947-2018.
John C. Havice Gift



Photo by Matt Teuten, Courtesy of the National Parks of Boston

USS Constitution Museum President Anne Grimes Rand addressed the audience during the October 5, 2018 announcement of \$3 million to begin activating the Navy Yard Visitor Experience Plan. Leadership from the Navy Yard Partners, city and state officials, and the Secretaries of the Interior and the Navy were in attendance.

NAVY YARD LEADERSHIP

On October 5, 2018, we joined our friends from the National Park Service and the U.S. Navy to announce the activation of a new Visitor Experience Plan for the Charlestown Navy Yard / Boston National Historical Park. Both the Secretary of the Navy and the Secretary of the Interior were on hand for the kick-off event. The Department of the Interior has committed \$3 million to this project, with a portion of these funds appropriated for the design of a new USS Constitution Museum and Navy Yard visitor center in the Hoosac Warehouse located next to “Old Ironsides.”

The Charlestown Navy Yard Partners, which includes the National Parks of Boston, USS Constitution Museum, USS *Constitution*, and the Naval History & Heritage Command Detachment Boston, unveiled a new Visitor Experience Plan in 2018. Developed by Waltham-based Sasaki Associates, the plan addresses opportunities in three key locations within the Navy Yard: the Gateway, Great Lawn, and Waterfront.

“The Visitor Experience Plan is the first of its kind for the National Park,” said National Parks of Boston General Superintendent Michael Creasey. “We imagine that the park will be activated in ways that will offer experiential learning opportunities as well as connections to the broader community through special events and links to the Navy Yard at large, waterfront and harbor.”

Superintendent Creasey continued, “What is most exciting about this project is the number of partnerships that have been engaged in a collective vision for how all the pieces of this Navy Yard puzzle will fit together. Strategically located along the Freedom Trail, the new USS Constitution Museum and center will provide an orientation to ‘Old Ironsides’ and connections to the iconic historic sites throughout Boston, as well as to the Boston Harbor Islands.”

The first step in this plan will address the Gateway to the Navy Yard that includes Gate 1 and the Hoosac Warehouse, historically known as Hoosac Stores 1 & 2. Built in the mid-1890s, Hoosac Warehouse became part of the Boston National Historical Park when the Charlestown Navy Yard closed in 1974. This building will serve as an orientation center, housing both the USS Constitution Museum and the National Park Service’s visitor center as well as offices for the two organizations.

For guidance moving forward with this project, the USS Constitution Museum was selected from a competitive pool of 34 applicants to receive a pro bono consulting engagement by Harvard Business School Association of Boston’s Community Action Partners (CAP). CAP is a volunteer organization of Harvard Business School and Kennedy School alumni helping Boston-area nonprofits apply management skills to their business challenges.

“The move presents many new opportunities for immersing our visitors—nearly half a million each year—in the legacy of ‘Old Ironsides’ and the broader narrative of naval and maritime history,” said USS Constitution Museum President Anne Grimes Rand. “The CAP study will provide us with the necessary insight into making this transition a success!”



A conceptual rendering of the proposed gateway to the Navy Yard and future home of the USS Constitution Museum and Navy Yard Visitor Center.

For more information about the Visitor Experience Plan visit
charlestownnavyyard.org

Below: Attendees gathered next to the Hoosac Warehouse for the October 5 announcement.



Michael Blanchard

MESSAGE FROM THE 75TH COMMANDING OFFICER



DEPARTMENT OF THE NAVY
USS CONSTITUTION
CHARLESTOWN, MA 02129-1797



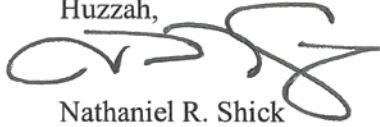
08 January, 2019

Dear Friends and Supporters,

It is my pleasure and honor to serve the Navy as USS CONSTITUTION's 75th Commanding Officer. I cannot believe a year in command has come and gone so quickly! But what a year it has been – seven underway demonstrations, a vibrant and well-received kick-off of the “All Aboard” educational outreach program, and a solid start to the approved “Visitor Experience” Master Plan, a joint strategic planning venture designed to enhance each of the partners’ engagement opportunities here at the Yard. The command has strengthened our relationships with the extraordinary leadership teams at Naval History and Heritage Command, National Parks of Boston, and the USS Constitution Museum. By working together, CONSTITUTION and Charlestown Navy Yard Partners drew more than 580 thousand visitors this year, breaking a 15 year high in visitation.

Through interactive exhibition of period collections, artifacts and dynamic educational displays, USS Constitution Museum and her staff of dedicated professionals have played a pivotal role in perpetuating CONSTITUTION's legacy over the past 44 years. Through the ages, the mission of “Old Ironsides” continually evolved to meet the needs of the service and her country. Today she proudly serves as an iconic symbol of the Navy's past and present. As America's Ship of State, she welcomes all to venture down to Charlestown Navy Yard, seek out her stories, and learn of the souls who made safe the ocean's global commons and wrote the early chapters of America's naval history.

As we batten down the hatches for another New England winter, I look forward to building on the success we've enjoyed over the past year, continuing to expand our knowledge and competency in the art of sailing, and laying the foundations for our united vision of making the Yard a world-class experience. On behalf of the Officers and Crew of USS CONSTITUTION, I give thanks for the tremendous community and individual support offered to the USS Constitution Museum and my command. I look forward to working alongside you as we prepare to set sail on course for a great year at Charlestown Navy Yard!

Huzzah,

Nathaniel R. Shick
75th in Command
USS CONSTITUTION



Greg M. Copper Photography



Michael Blanchard



Michael Blanchard



Michael Blanchard



USS Constitution Museum Educators Susan Reed and Sarah Dunbar inform guests of the many educational resources available from the Museum.

A LEADER IN EDUCATION

On September 21, 2018 we joined the officers and crew aboard *USS Constitution* for an underway cruise in honor of those who have given so much of themselves – our Gold Star Families and state educators. Nearly 400 military family members, teachers, and librarians were treated to skyline views of Boston as a thank you for their tremendous support of the U.S. Armed Services, veterans, and youth.

“It’s an honor and a privilege to work with the Navy and know that our children are not forgotten,” said Karen Lounsbury, President of the Boston Chapter of American Gold Star Mothers, Inc. “To have the Navy open up *Constitution* and dedicate the day is an honor and a privilege because it lets us know that the Navy remembers.”

These families were joined by another group of public servants committed to our children, as hundreds of educators and librarians came aboard “Old Ironsides” for the first time.

Jessica McNiff, a teacher from the Samuel Adams Elementary School located on the harbor in East Boston, thanked us for the opportunity to be aboard and noted that she was able to FaceTime with the 3rd, 4th, and 5th grade students as they observed “Old Ironsides” sail by the school.

The underway was an opportunity for the USS Constitution Museum, as a leader in education, to interface with educators and share with them the many resources we make available to them and their students. Educators learned about our *Engage Families Project* which gives museum and library professionals the tools needed to develop exhibits and programs that actively engage adults and children together. We also shared information about *All Aboard!*, our landmark program developed with the U.S. Navy which integrates STEM and history-based learning both in the Museum and aboard *Constitution*.

“This has been an unbelievable experience,” said Garcia Dalzon, a 9th grade history teacher at East Boston High School. “What I teach my students about *USS Constitution* is in a book. They might see something like it in a movie, but to actually have an opportunity to be on *Constitution* and actually experience the Ship was absolutely amazing. I want to bring my class to the Ship so they can experience the real thing.”

Relationships forged aboard *USS Constitution* that day sparked enthusiasm from several educators, including teachers from the Boston Latin School. Together with *Constitution* and the National Parks of Boston, we welcomed the 8th grade classes (nearly 400 students) from BLS to the Charlestown Navy Yard for three days of customized visits. Students rotated through activities with Museum staff, *Constitution* sailors, and National Park Service rangers that focused on political, economic, and social spheres in the early United States Republic. “This was a unique opportunity and an amazing learning experience,” said BLS teacher Sandra Stuppard. “The children of Boston will benefit.”

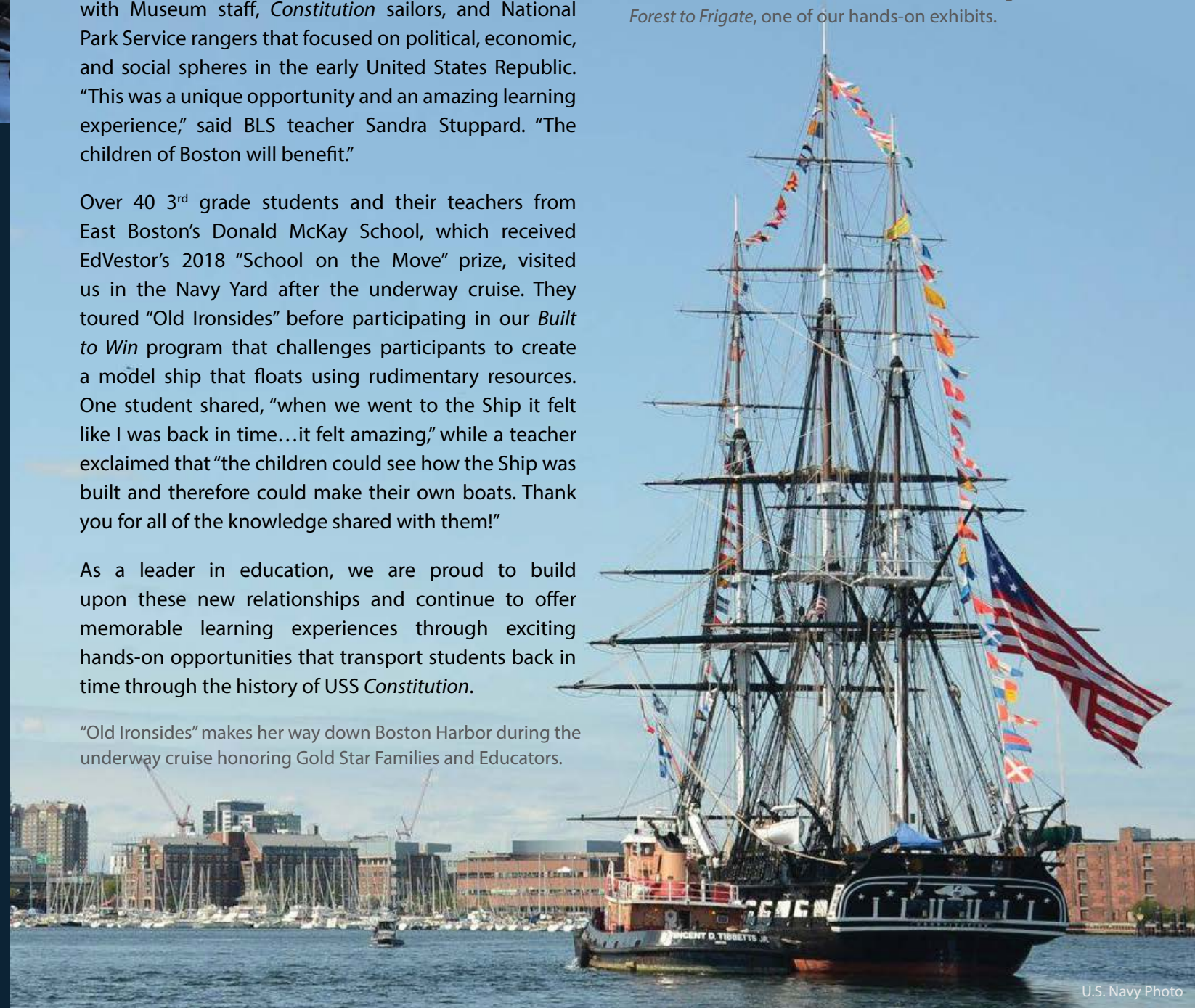
Over 40 3rd grade students and their teachers from East Boston’s Donald McKay School, which received EdVestor’s 2018 “School on the Move” prize, visited us in the Navy Yard after the underway cruise. They toured “Old Ironsides” before participating in our *Built to Win* program that challenges participants to create a model ship that floats using rudimentary resources. One student shared, “when we went to the Ship it felt like I was back in time...it felt amazing,” while a teacher exclaimed that “the children could see how the Ship was built and therefore could make their own boats. Thank you for all of the knowledge shared with them!”

As a leader in education, we are proud to build upon these new relationships and continue to offer memorable learning experiences through exciting hands-on opportunities that transport students back in time through the history of *USS Constitution*.

“Old Ironsides” makes her way down Boston Harbor during the underway cruise honoring Gold Star Families and Educators.



Students from the Boston Latin School learn together in *Forest to Frigate*, one of our hands-on exhibits.



A LEGACY OF IMPACT

When Tom Kershaw first opened the Hampshire House on Beacon Hill in 1969, he knew he wanted to create an inviting space with a local, intimate feel. Remarkable serendipity followed – Tom’s cozy pub in the basement of the Hampshire House was selected as the template for the pub in the long-running TV show, *Cheers*. And countless visitors have found their way to Beacon Street since.

Originally from Philadelphia, Tom came to Boston as a student at Harvard Business School. He has fortunately stayed and dedicated his career to making Boston a leading destination for visitors, many of whom have enjoyed walking the decks of “Old Ironsides.” “What better symbol of the formation of our new independent country than the USS *Constitution* that defended our emerging nation in the War of 1812,” says Tom. “To have her in Boston more than 200 years later is simply fabulous.”

Tom first got involved with the USS Constitution Museum in 1991 as an Overseer. He now serves as a Trustee, and with his guidance, the Museum has achieved record-high visitation, hosted international tall ships, and opened award-winning exhibits. As the Museum’s transformative

visitor experience plan gets underway this year, he is looking forward to welcoming even more people to the Charlestown Navy Yard.

As a dedicated philanthropist, Tom’s *Cheers for Children* fund has raised over one million dollars for Boston’s youth since 1980. As part of this initiative, he supports the Museum’s commitment to sharing the City’s maritime heritage with local students. “We have this remarkable historical resource right in our backyard,” explains Tom. “The Museum’s educational programs do vital work in making the past accessible and exciting for young people.”

Inspired by *Constitution*’s own legacy, Tom has included the Museum in his estate plan. In appreciation for his generosity, the Museum is delighted to recognize Tom as a founding member of the Saltonstall Legacy Society. “As so many visitors can attest, *Constitution* is an icon of Boston’s patriotic past, and a symbol of its promising future,” says Tom. “After speaking with Museum staff, I was comfortable that my support, and that of other Legacy Society donors, would ensure an exciting future for the Museum.”

The
**SALTONSTALL
LEGACY SOCIETY**



Begin your legacy today

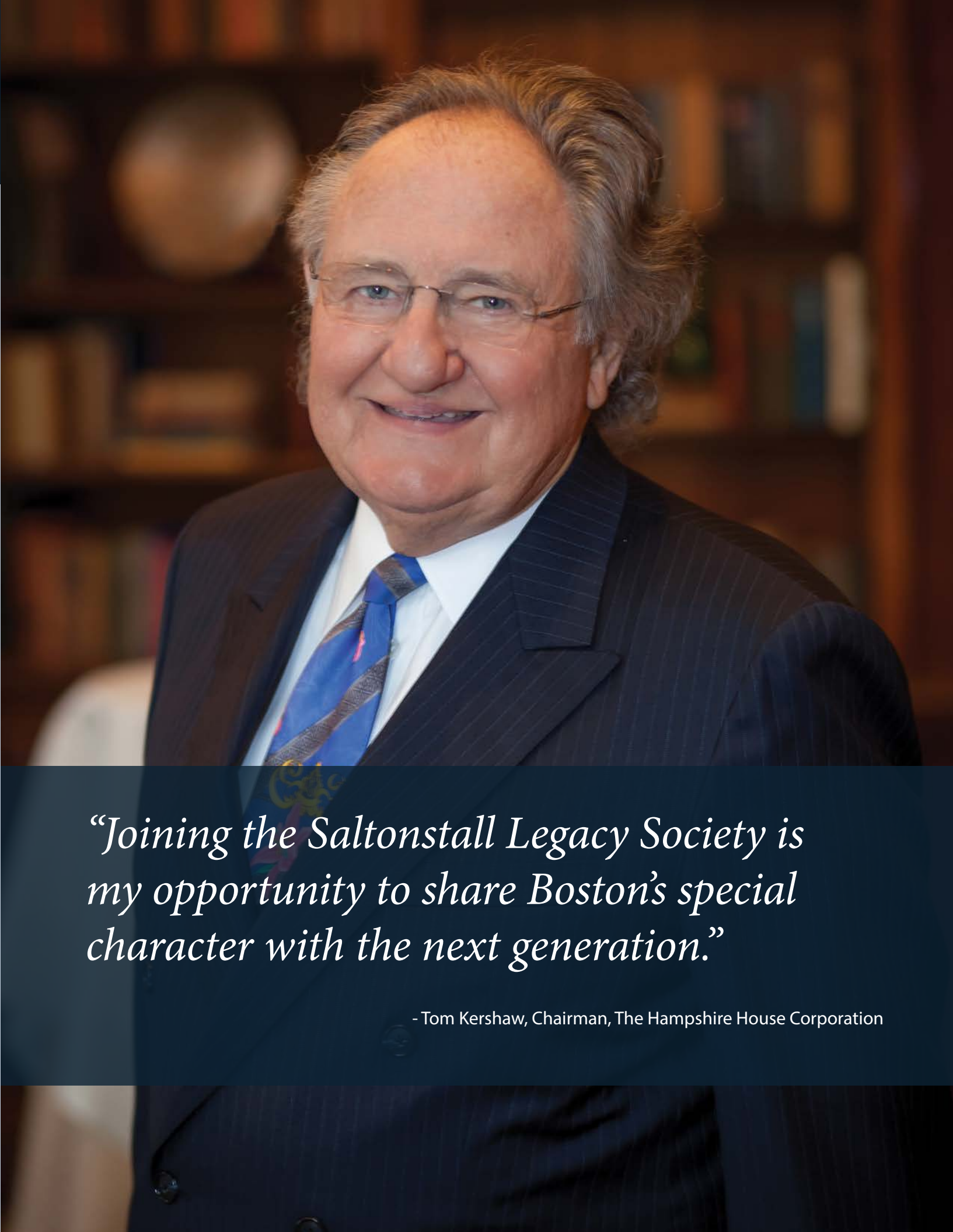
The Saltonstall Legacy Society for naval and maritime heritage honors all donors who have made bequests to ensure that the Museum has the resources to continue its mission well into the future. Through your forethought and support, the Museum is able to share the stories of America’s Ship of State for generations to come.

Contact:

Melinda K. Cheston, *Director of Development*
mcheston@usscm.org | 617-426-1812 x105

“Joining the Saltonstall Legacy Society is my opportunity to share Boston’s special character with the next generation.”

- Tom Kershaw, Chairman, The Hampshire House Corporation





Model of the Vought F4U Corsair signed by Medal of Honor recipient Captain Thomas Hudner, Jr.

A MODEL OF COMMITMENT

On October 25, 2018, over 400 guests joined us for the *Salute to Service* Gala to honor then-Congresswoman Niki Tsongas and Museum Trustee Dr. Gary P. Kearney for their exemplary leadership and outstanding public service. Between sponsorships, ticket sales, Fund the Future, and a silent auction, we raised over \$325,000 in support of the Museum's education programs. At the auction, bidding was fierce over exceptional items like original artwork, unique trips, and memorabilia made from "Old Ironsides" copper and wood. But one item, and its remarkable backstory, stood out: a model of a Vought F4U Corsair signed by Medal of Honor recipient Thomas Hudner, Jr.

The model is a scale replica of the planes flown by Hudner and his wingman Jesse Brown, the U.S. Navy's most famous aviator duo and an inspiring example of friendship and loyalty. Hudner, a white New Englander, passed up Harvard to fly fighter planes for his country.

An African American sharecropper's son from Mississippi, Brown became the Navy's first black carrier pilot. The Korean War brought together these two men from different backgrounds and they soon became friends and wingmen. When Brown's plane went down on December 4, 1950, Hudner intentionally crash-landed his plane to try and save him. Though unable to rescue Brown, Hudner received the Medal of Honor for his valiant action and selfless devotion to his shipmate.

"The piece of the story that affects me is the total devotion and commitment both men had toward one another," said Frederick Amicangioli, who won the bidding for the model plane. He relates his own experience as a Navy aviator to their example. "I became aware of the Hudner and Brown story back in the 1980s when I was a student Navy pilot," recalls Amicangioli. "Their story is about what squadron mates, working under extremely austere and stressful conditions, do for one another."

Hudner's dedication inspired Amicangioli to bid on the Corsair model. Raised in Newton Highlands, Massachusetts, he served in the U.S. Navy for 26 years and is now a commercial pilot out of Chugiak, Alaska. He has been a member and supporter of the USS Constitution Museum since 1980. When he saw the model featured on the Museum's Gala invitation, he knew he had to bid on it. "I was in contact with the Museum about bidding [for the model] prior to the Gala. Coincidentally, the event coincided with my visit to Massachusetts to see family."

As he placed his bid, he knew he wanted to share the model plane with young people. He donated the model to the Museum of Flight in Rome, Georgia where he serves as the Chief of Flight Training & Standards as a volunteer T-28B Trojan pilot. "My motivation for placing the model [there] and highlighting the story of Hudner and Brown is that we get a lot of underprivileged students who tour [the Museum of Flight]," he said. "I want them to know that if an impoverished Jesse Brown could rise up and better himself so can they. If there's just one student out of 10 who can be inspired by Jesse Brown I feel that mission is being accomplished."

"I want to highlight the bond and total commitment that the two had for one another ..."



Fred Amicangioli posed with his T-28B Trojan.
[Courtesy Fred Amicangioli]



Ensign Jesse Brown and LTJG Tom Hudner.
[U.S. Navy Photos]

The Museum of Flight, which is dedicated to raising awareness of aviation and its role in shaping our nation's history, now features the model plane on display and plans to add an exhibit about the heroism and friendship of Tom Hudner and Jesse Brown. Amicangioli adds, "I want to highlight the bond and total commitment that the two had for one another, not just as lead and wingman, but as two individuals totally dedicated to the task and the service."

Thanks to Amicangioli's generosity, this symbol of the aviators' loyalty and courage will inspire the next generation with its story of naval flight and close friendship.

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Greg M. Cooper Photography

FINANCIALS

FINANCIAL POSITION

March 31, 2018 and March 31, 2017

ASSETS	2018	2017
Cash and cash equivalents	\$536,864	\$848,850
Accounts receivable	94,323	4,874
Grants receivable	159,390	230,337
Unconditional promises to give	25,700	45,906
Inventory	48,705	122,974
Prepaid expenses	26,214	5,849
Due from unrestricted net assets	343,296	463,807
Trust residuary	296,000	279,000
Investments	7,617,838	7,169,170
Building improvements, exhibits, and equipment, net	1,332,277	1,035,823
Intangible Assets	72,500	-
TOTAL ASSETS	\$10,553,107	\$10,206,590
LIABILITIES AND NET ASSETS	2018	2017
Liabilities		
Accounts payable	\$172,111	\$67,489
Accrued expenses	212,985	240,112
Other liabilities	11,169	11,781
Due to restricted net assets	343,296	463,807
Annuity payable	127,461	132,248
Total liabilities	867,022	915,437
Net assets	9,686,085	9,291,153
TOTAL LIABILITIES AND NET ASSETS	\$10,553,107	\$10,206,590

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Years Ended March 31, 2018 and March 31, 2017

OPERATING SUPPORT AND REVENUES:	2018	2017
Contributions	\$609,343	\$998,410
Special events/appeals	563,396	617,432
Grants	434,923	437,692
In-kind support	51,723	68,806
Membership dues	55,900	54,405
Admission fees	625,330	669,286
Retail operations	486,518*	1,447,167
Other	31,633	28,745
Net assets released from restrictions	-	-
Income from spending policy	-	-
TOTAL OPERATING SUPPORT AND REVENUE	2,858,766	4,321,943
OPERATING EXPENSES:	2018	2017
Program expenses		
Curatorial	1,012,762	912,450
Education/interpretation services	1,367,264	1,259,985
Retail operations	283,755*	1,134,042
Marketing	55,832	33,178
Total program expenses	2,719,613	3,339,655
Support services		
Administration	375,692	316,310
Fundraising	132,900	157,963
Costs of direct benefits to donors	110,730	116,400
Total support services	619,322	590,673
TOTAL OPERATING EXPENSES	3,338,935	3,930,328
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	(480,169)	391,615
NONOPERATING ACTIVITIES:	2018	2017
Net investment return	870,383	719,569
Annuity liability revaluation adjustment	(12,282)	(100,533)
Unrealized gain on trust residuary	17,000	16,000
CHANGE IN NET ASSETS FROM NONOPERATING ACTIVITIES	875,101	635,036
Change in net assets	394,932	1,026,651
Net assets, beginning of year	9,291,153	8,264,502
Net assets, end of year	\$9,686,085	\$9,291,153

*now reported at net

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