



USS
Constitution
Museum

ANNUAL REPORTS
2015 & 2016



FACTS & FIGURES

January 1, 2015 - December 31, 2016

965,830

Museum Visitors

\$1,130,279

Total Visitor Donations

20,836

Student Group Visitors

300

Chief Petty Officer Selectees
Visit the Museum

5,193

Gallery Programs
Provided

414

Monthly *Chantey & Maritime*
Sing Participants

50

States Represented
by Visitors

64

Foundation and Government
Grants Received

7,452

Visitors to *Free Fun Fridays* sponsored
by Highland Street Foundation

41

Full and
Part Time Staff

39

Hands-on Gallery
Displays

157

Foundation and Corporate
Supporters

\$1,878,102

Total Foundation and Corporate Donations

91,200

Copper Sheet Signatures

76

Private Events

6,000

Collection Items

Chairman & President's Message

Dear Friends,

As we mark our 40th anniversary, we renew our commitment to *educate, engage, and empower* by sharing the stories of *USS Constitution* and our naval history through innovative hands-on, minds-on learning.

We have much to applaud in the past two years:

- We witnessed *Constitution's* restoration in dry dock and experienced record-breaking visitation -- in 2016 we welcomed 528,233 visitors with 96,866 in July alone!
- Our newest exhibit, *Forest to Frigate*, follows the story from the forest where "Old Ironsides" timbers grew to her launch as a fully formed frigate.
- In partnership with our friends at the U.S. Navy and Naval History & Heritage Command Detachment Boston, visitors have made their mark on history with nearly 100,000 signatures on copper sheathing for the ship's hull.
- Our restoration blog, *Constitution-Cam(era)* and a new marketing effort help us stay connected to many visitors who now follow the Ship's restoration online.
- Liberty Mutual Insurance generously supports free programs for public school students here at the Museum.
- An Education Collaborative with our partners in the National Parks of Boston welcomes Boston Public School students to many iconic sites on Boston's Trails to Freedom.

We look ahead with excitement as we build on these successes and continue to grow. This annual report covers our 2015 and 2016 fiscal years and reimagines how we share our successes in a more engaging way. By celebrating our milestones, event highlights, recent acquisitions, and everything in between, we express our gratitude to you for making it all possible.

Bravo Zulu!



Paul E. George
Chairman, Board of Trustees



Anne Grimes Rand
President



2015 & 2016 IN REVIEW

JANUARY 1, 2015



Museum and library professionals join us for a sold out workshop where we shared our *Engage Families* findings.



February School Vacation Week's theme: *Sailing into History*



The first copper sheet is removed from the hull of *USS Constitution*.



USS Constitution enters dry dock on May 18th and our exhibit *Making Old Ironsides New Again* opens.



The *Design Challenge* interactive exhibit opens.



We join the U.S. Navy in a Hail & Farewell for *USS Constitution's* outgoing Commander Kearns and incoming Commander Gerosa.



Smithsonian Affiliate Museum colleagues visit us in the Charlestown Navy Yard to discuss our *Engage Families* project.



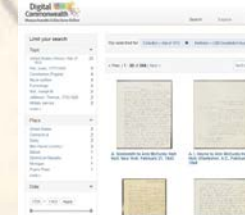
The USSCM mobile optimized website is launched.



The 37th annual model ship show *Masters of Miniature* opens.



LtCol Paul Brickley, USMC, is the guest speaker at our *LT William S. Bush Memorial Breakfast*.



Our Isaac Hull archival collection goes live on Digital Commonwealth.



We host the history and interpretation training for *USS Constitution* crewmembers and Suffolk University students.



We celebrate our 40th anniversary with a 21-balloon salute, the unfurling of a giant American flag, a ribbon cutting ceremony to open our newest exhibit, *Forest to Frigate*, and the debut of our new orientation film.



Museum exhibit featuring *USS Constitution's* launch opens at the U.S. Coast Guard building in downtown Boston.



Our War of 1812 logs and journals are made available on Internet Archive, including the Isaac Mayo journal, Isaac Hull's letterbook, and the Amos Evans journals.



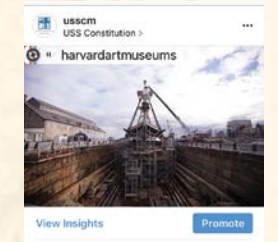
We host a breakfast for ADM Scott Swift, commander of the U.S. Pacific Fleet, who spoke to guests about the fleet's current operations and challenges.



We honor Liberty Mutual Chairman and CEO David Long and UNH Professor of History Jeff Bolster at our *Chairman's Dinner*. Massachusetts Governor Charlie Baker spoke eloquently and we exceeded our revenue goal by \$90,000!



We release a new *USS Constitution* copper medallion.

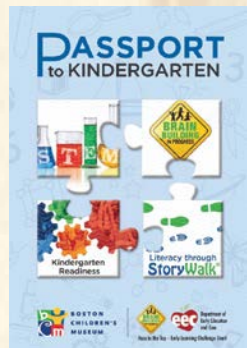


We join 15 Boston-area art, science, and history museums for the #MuseumInstaSwap challenge on Instagram.



Participants of *Scout Day* learn about shipboard medicine in 1812.

DECEMBER 31, 2016



We became a partner of *Passport to Kindergarten*, a program created by the Boston Children's Museum to help kids prepare for Kindergarten.



USS Constitution sailors begin interpreting within the Museum facilitating copper signing and gallery conversations.



Guests examine rare artifacts at the annual *Collections Open House*.



We were chosen by the City of Boston to host a ReadBoston *Storymobile* program.



Trip Advisor recognizes us in their Hall of Fame for five years of consistently high reviews!



Highland Street Foundation's *Free Fun Friday* program was our highest attendance since participating in 2010.



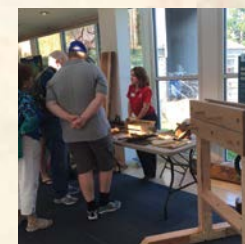
The tables are set for our largest annual fundraiser, the *Chairman's Dinner & Awards Ceremony*.



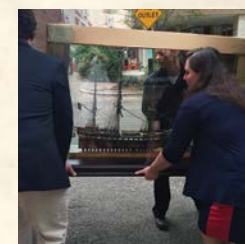
Distrigas/GDF Suez generously donated a frozen frigate in celebration of Boston Harbor Now's *Winter on the Waterfront* "Ice Sculpture Stroll."



Harvard Kent students decorate ornaments in a joint program between the U.S. Navy and the Museum.



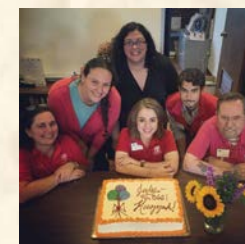
February School Vacation Week's theme: *From STEM to Stern*.



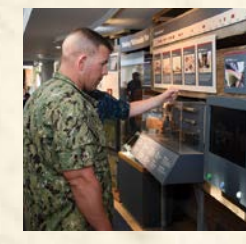
One of our models of *USS Constitution* and a sheet of copper were brought to the White House for a display in the West Wing dining room.



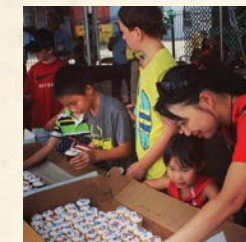
Guests learn about our new acquisitions at the annual *Collections Open House*.



July 2016 is our busiest month on record with 96,866 visitors!



150 Chief Petty Officer selectees visit the Museum as part of their weeklong training with the U.S. Navy.



We celebrate *USS Constitution's* victory over *HMS Guerriere* with Highland Street Foundation's *Free Fun Friday*.



USO families join *USS Constitution* crewmembers at the Museum for Halloween festivities at *Harvest Happenings*.



Guests of the *LT William S. Bush Memorial Breakfast* salute as the National Anthem is played.



Record-holding NASA astronaut CAPT Sunita Williams, USN gets a behind-the-scenes tour of our collections.



The 38th annual model ship show *Masters of Miniature* opens.

FINANCIALS

FINANCIAL POSITION

March 31, 2016 and March 31, 2015

| ASSETS | 2016 | 2015 |
|--|--------------------|--------------------|
| Cash and cash equivalents | \$522,268 | \$491,668 |
| Accounts receivable | 16,960 | 10,187 |
| Grants receivable | 288,646 | 28,992 |
| Unconditional promises to give | 16,889 | 34,554 |
| Inventory | 77,391 | 125,890 |
| Prepaid expenses | - | 10,050 |
| Due from unrestricted net assets | 365,133 | 471,065 |
| Trust residuary | 263,000 | 256,000 |
| Investments | 6,825,267 | 6,913,746 |
| Building improvements, exhibits, and equipment | 670,918 | 707,134 |
| TOTAL ASSETS | \$9,046,472 | \$9,049,286 |

| LIABILITIES AND NET ASSETS | 2016 | 2015 |
|---|--------------------|--------------------|
| Liabilities | | |
| Accounts payable | \$64,508 | \$64,017 |
| Accrued expenses | 243,036 | 222,732 |
| Other liabilities | 60,509 | 41,071 |
| Due to restricted net assets | 365,133 | 471,065 |
| Annuity payable | 48,784 | 65,853 |
| Total liabilities | 781,970 | 864,738 |
| Net assets | 8,264,502 | 8,184,548 |
| TOTAL LIABILITIES AND NET ASSETS | \$9,046,472 | \$9,049,286 |

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Years Ended March 31, 2016 and March 31, 2015

| OPERATING SUPPORT AND REVENUES: | 2016 | 2015 |
|---------------------------------------|-----------|--------------|
| Contributions | \$702,655 | \$1,670,250* |
| Special events/appeals | 495,573 | 498,390 |
| Grants | 294,475 | 156,386 |
| In-kind support | 99,927 | - |
| Membership dues | 53,397 | 66,152 |
| Admissions | 572,876 | 434,985 |
| Gift shop sales | 1,266,698 | 1,056,110 |
| Other | 55,362 | 42,509 |
| Net assets released from restrictions | - | - |

| | | |
|--|------------------|------------------|
| TOTAL OPERATING SUPPORT AND REVENUE | 3,540,963 | 3,924,782 |
|--|------------------|------------------|

| OPERATING EXPENSES: | 2016 | 2015 |
|-----------------------------------|-----------|-----------|
| Program expenses | | |
| Curatorial | 876,290 | 652,515 |
| Education/interpretation services | 1,215,827 | 1,162,330 |
| Retail operations | 939,638 | 857,608 |
| Total program expenses | 3,031,755 | 2,672,453 |

| | | |
|------------------------------------|---------|---------|
| Support services | | |
| Administration | 308,879 | 304,827 |
| Fundraising | 186,646 | 177,963 |
| Costs of direct benefits to donors | 80,746 | 74,042 |
| Total support services | 576,271 | 556,832 |

| | | |
|---------------------------------|------------------|------------------|
| TOTAL OPERATING EXPENSES | 3,608,026 | 3,229,285 |
|---------------------------------|------------------|------------------|

| | | |
|---|-----------------|----------------|
| CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES | (67,063) | 695,497 |
|---|-----------------|----------------|

| NONOPERATING ACTIVITIES: | 2016 | 2015 |
|--|----------------|----------------|
| Net investment return | 140,017 | 350,381 |
| Unrealized gain (loss) on trust residuary | 7,000 | (4,000) |
| Income from spending policy | - | - |
| CHANGE IN NET ASSETS FROM NONOPERATING ACTIVITIES | 147,017 | 346,381 |

| | | |
|-------------------------------|-------------|-------------|
| Change in net assets | 79,954 | 1,041,878 |
| Net assets, beginning of year | 8,184,548 | 7,142,670 |
| Net assets, end of year | \$8,264,502 | \$8,184,548 |

* Includes bequest of \$1,000,000

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“I’m a teacher and I can tell good work when I see it. The interactive exhibits are very well done.”



Greg M. Cooper Photography

“I’ve been to a lot of museums in my time but this one is phenomenal. It’s really great. Very interactive and accessible.”



Greg M. Cooper Photography



Michael Blanchard



Greg M. Cooper Photography

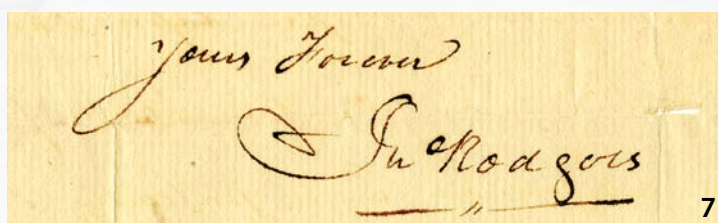
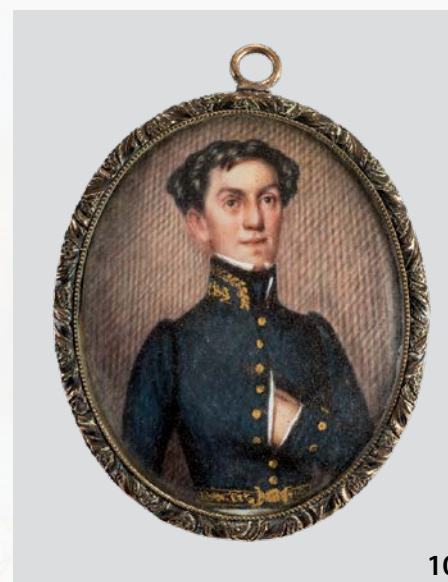
“We have been traveling from D.C. to Philly to Boston. This is by far the best, most engaging museum we have seen. Well done!”



Greg M. Cooper Photography



ACQUISITIONS



1. Photographic postcard of people boarding USS *Constitution* in the Charlestown Navy Yard in Boston, Massachusetts, c. early 20th century. [2322.1]
2. Fife made by William Callender of Boston, early 19th century. [2350.1]
3. Oil on canvas portrait of Commodore Edward Preble, 19th century. [2308.1]
4. Watercolor and gouache painting of USS *Constitution* outside Malta, by James Guy Evans, February 1838. [2315.1]
5. "Battle of Tripoli," oil on canvas painting by Paul Garnett, 2010. [2347.1]
6. Writing desk belonging to Caroline S. (Lynch) Gwinn, wife of U.S. Navy Commander John Gwinn, captain of USS *Constitution*, c. 1835 [2309.2]
7. Detail: A handwritten love letter from John Rodgers to his future wife, Minerva Denison, January 2, 1804. [2300.1]
8. Oil on canvas portrait of Horace B. Sawyer, c.1820. [2317.1]
9. Souvenir display made of materials taken from USS *Constitution*, 1927. [2346.1]
10. Framed miniature portrait of an unknown midshipman, mid-19th century. [2291.1]
11. British naval cutlass, 1804. [2357.1]
12. Watercolor & gouache painting of USS *Constitution* moored in the Bay of Port Mahon, 1837. [2304.1]

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The following lists of donors include gifts made to the USS Constitution Museum from April 1, 2014 – December 31, 2016.

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Each year, friends of the Museum provide the funds necessary for day-to-day operations, educational programming and exhibit development through their charitable giving. We thank the following donors and members for their generous support.

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